

Girl Scouts—Dakota Horizons

2010 Cookie Sale - Girl Scout's Parent/Guardian Guide

DATES: January 29-February 14, 2010



Our Girl Scout Cookie Sale Leader is: _____

Phone Number: _____ Email: _____

Our Service Unit Name is: _____ Our 5 Digit Troop #: _____

Cookie Sale Fast Facts & Deadlines:

- Initial Orders are taken from Jan 29 - Feb 14. Turn in the girl order card to Troop Leader on or before Feb 15, 2010
- Cookies are \$4.00/box, money is collected at time of delivery
- Checks payable to "Girl Scouts—Dakota Horizons" or "GSDH"
- Cookies are delivered from March 8-12, 2010 your leader will give you a specific time to p/u cookies
- All cookie money is due to Troop Leader on or before March 29, 2010
- Parents will pick up girl incentive prizes & Dakota Certificates from Troop Leaders the 2nd week of May

Going Places Club for Goal Setting:

Catch Goals is an interactive goal and training game for girls to complete through the ABC Bakers website. Each girl that completes the goal game activities will earn a Leap 2 Lead Club Patch. In order to participate, girls go online at www.abcsmartcookies.com they can play the Catch Goals game. Set their goals for the 2010 Cookie Sale and earn a goal club patch. Girls who complete the goal setting should tell their troop leader so she can verify with council her patch can be mailed to the leader.

Girls Learn through Cookie Sale Program:

Planning. Budgeting. Decision Making. Time Management. Teamwork. Responsibility. Girls learn these skills and many more when they sell Girl Scout cookies. Girl Scout Troops choose the activities they want to experience during the year and after calculating what their expenses will be, they set goals for their cookie sale. Once their budget is set, they work as a team to achieve their goals. Discover, Connect, Take Action... Help your Girl Scout find her entrepreneurial spirit. This year's cookie theme is Leap 2 Lead...Be the Change!

Making your Girl Scout's Sale Successful:

You can help her have the best possible cookie sale experience:

- Attending a Cookie Rally and her troop's cookie sale training meeting.
- Discussing her cookie sale goal and how she might reach it.
- Making sure selling begins no earlier than Friday, Jan 30th! Girls are "on their honor" not to begin selling early.
- Reminding her to ask customers to make checks payable to Girl Scouts—Dakota Horizons or 'GSDH'.
- Helping her be responsible for her checks and money.
- Ensuring she follows these safety guidelines:
 - ⇒ Sell with adult supervision and guidance
 - ⇒ Use the buddy system
 - ⇒ Stay out of strangers' homes
 - ⇒ Participate in door-to-door sales only during daylight hours, unless accompanied by an adult
 - ⇒ Carry only small amounts of money when delivering cookies
 - ⇒ Turn in cookie order and money to Troop Leader ON TIME (dates listed above)!

Door-to-Door & More:

How many ways are there to sell cookies? Many!

- Door-to-door in YOUR community
- Take cookies to churches, synagogues, club meetings, bowling leagues, etc.
- Contact past customers via phone or email to let them know it's cookie time.
- Ask the Troop Leader about doing a Troop Cookie Shop at a local store & business March 13-28th.

Ask EVERYONE to buy cookies because...

- The number one reason people buy Girl Scout cookies is to support Girl Scouting.
- The number one reason people don't buy Girl Scout cookies is that they were never asked!